



INDUSTRIAL SALES COMPANY, INC.
CORPORATE 1150 W. Marley Rd. Olathe, KS 66061-7213
BRANCH 14503 Prairie Corners Rd. Omaha, NE 68138-3847
913-829-3500 • 800-662-6750 402-896-5700 • 800-366-6880
913-829-3515 (Fax) 402-896-5705 (Fax)
www.industrialsales.us

CONFIDENTIAL CREDIT ACCOUNT APPLICATION

TRADE NAME DATE APPLICATION SUBMITTED
STREET ADDRESS APPLICATION RECEIVED BY
PO. BOX COUNTY SALESPERSON'S NAME
CITY STATE ZIP PRODUCT PURCHASES
PHONE WATS FAX
E-MAIL
DATE FIRM ESTABLISHED CORPORATION LIMITED LIABILITY PARTNERSHIP PROPRIETORSHIP
TYPE OF BUSINESS COMPANY TAX STATUS: TAXABLE NON-TAXABLE
OWNER OR PRESIDENT FINANCIAL STATEMENT AVAILABLE YES NO
VICE-PRESIDENT OR GENERAL MANAGER PERSONAL GUARANTY AVAILABLE YES NO
PURCHASING CONTACT ESTIMATED (ISC) ANNUAL PURCHASES \$
PURCHASING CONTACT E-MAIL MAXIMUM CREDIT LIMIT REQUESTED \$
ACCOUNTS PAYABLE CONTACT MONTHLY CREDIT LIMIT REQUESTED \$
ACCOUNTS PAYABLE CONTACT E-MAIL PURCHASE ORDER REQUIRED YES NO
STATEMENT REQUIRED YES NO

BANK REFERENCES (Please complete all information - Specific account #'s required)

BANK NAME PHONE FAX
ADDRESS CITY STATE ZIP
CHECKING ACCOUNT # SAVINGS ACCOUNT # COMMERCIAL LOAN #
BANK NAME PHONE FAX
ADDRESS CITY STATE ZIP
CHECKING ACCOUNT # SAVINGS ACCOUNT # COMMERCIAL LOAN #

TRADE REFERENCES (Minimum of three required - Please complete all information)

VENDOR NAME VENDOR NAME
PHONE FAX PHONE FAX
ADDRESS ADDRESS
CITY STATE ZIP CITY STATE ZIP
VENDOR NAME VENDOR NAME
PHONE FAX PHONE FAX
ADDRESS ADDRESS
CITY STATE ZIP CITY STATE ZIP

BONDING COMPANY ADDRESS BOND #
COMPANY OR PERSON HOLDING THE LICENSE CONTRACTOR'S LICENSE # DATE OF LICENSE

STANDARD PAYMENT TERMS - NET DUE 30 DAYS FROM INVOICE DATE.
A LATE CHARGE AT THE RATE OF 1 1/2% PER MONTH (18% PER ANNUM) WILL BE CHARGED ON ALL PAST DUE ACCOUNTS.
NO ITEMS RETURNED WITHOUT PRIOR AUTHORIZATION, SUBJECT TO A MANUFACTURER AND INDUSTRIAL SALES RESTOCKING CHARGE AND APPROVAL.
WE AGREE THAT FOR ANY CONSIDERATION OF THE EXTENSION OF CREDIT HEREWITH APPLIED FOR, IT IS HEREBY AGREED THAT IN THE EVENT OF DEFAULT, ALL COLLECTION ACTS, INCLUDING ATTACHMENT, COURT COSTS, INTEREST AND REASONABLE ATTORNEY FEES WILL BE PAID BY THE PURCHASER. WE FURTHER AGREE TO COMPLY WITH ALL CONDITIONS AS OUTLINED IN THE TERMS AND CONDITIONS ON THE REVERSE SIDE AND ON EACH SALES INVOICE.

SIGNATURE AND TITLE DATE PRINT NAME OF THE PERSON SIGNING AND TITLE
ACTING AS AGENT FOR THE ABOVE REFERENCED COMPANY ACTING AS AGENT FOR THE ABOVE REFERENCED COMPANY

INDUSTRIAL SALES COMPANY, INC.
TERMS AND CONDITIONS

1. All products sold to buyer hereunder, which are shipped by common carrier, shall be shipped F.O.B. shipping point and buyer shall bear risk of loss or destruction in regard to any such products from the time of delivery by seller to the F.O.B. shipping point. Also, any loss, injury or destruction of such products subsequent to the delivery of the same to the F.O.B. shipping point by seller, shall not operate in any manner to release buyer from its obligation to pay for such products as provided herein or in seller's invoice, and any renewal or extensions of such obligations shall not release buyer from any of the terms and conditions of this agreement.

2. (A) Every "original contractor" who shall do or perform any work or labor upon, or furnish any material, fixtures, engine, boiler or machinery for any building, erection or improvements upon land, or for repairing the same under or by virtue of any contract, shall provide to the person with whom the contract is made prior to receiving payment in any form of any kind from such person, (a) either at the time of the execution of the contract, (b) when the materials are delivered, (c) when the work is commenced, or (d) delivered with the first invoice, a written notice which shall include the following disclosure language in ten point bold type: **NOTICE TO OWNER: FAILURE OF THIS CONTRACTOR TO PAY THOSE PERSONS SUPPLYING MATERIAL OR SERVICES TO COMPLETE THIS CONTRACT CAN RESULT IN THE FILING OF A MECHANIC'S LIEN ON THE PROPERTY WHICH IS THE SUBJECT OF THIS CONTACT PURSUANT TO CHAPTER 429, RSMO. TO AVOID THIS RESULT YOU MAY ASK THIS CONTRACTOR FOR "LIEN WAIVERS" FROM ALL PERSONS SUPPLYING MATERIAL OR SERVICES FOR THE WORK DESCRIBED IN THIS CONTRACT. FAILURE TO SECURE LIEN WAIVERS MAY RESULT IN YOUR PAYING FOR LABOR AND MATERIAL TWICE.**

(B) Compliance with subsection (A) of this section shall be a condition precedent to the creation, existence or validity of any mechanic's lien in favor of such original contractor.

3. Buyer acknowledges and agrees that it shall have no right to cancel shipments of seller's products in transit to buyer except after obtaining seller's written consent. Further, buyer shall indemnify and hold seller harmless against any and all losses sustained by seller as a result of buyer's cancellation or delay of any delivery of shipment in transit to buyer.

4. Buyer acknowledges and agrees that all orders for seller's products are accepted upon the express understanding that seller shall not be liable to buyer for delays or failure to meet delivery schedules occasioned by any of the following:

Prior sales, delivery or changes in availability of materials resulting from delay in awarding of contracts.

Strikes, lockouts, other disagreements between management and labor.

Delays in transportation.

Other causes beyond seller's control, including but not limited to fires, riots, accidents and acts of nature.

Acts of any governmental authority, whether compliance therewith on seller's part is voluntary or compulsory.

Lack of materials or power due to priorities, allocations or other restrictions, whether imposed by law or by the manufacturer.

5. Quotations are not intended to cover all items required for the project, but only items specifically named at unit prices indicated. All items quoted, and specifically items quoted as equal alternates, are subject to engineer's approval. Prices are based on quoted quantities indicated, if modifications are made, prices, freight and delivery may change. All quotations are subject to credit approval and the terms and conditions of this agreement.

6. In the event buyer orders products or material according to specified measurements or specifications submitted to the seller, seller's purchase or manufacture of the products so ordered in accordance with such measurements and/or specifications shall bind buyer to pay for the same, and seller shall not be responsible for the repair or replacement of any such products provided the products are conforming.

7. Buyer agrees that prices set forth in seller's invoice or invoices for the products quoted are based upon the quantities specified on the original quotation or invoice. In the event buyer cancels any portion of its order for the products quoted, prices for the products actually accepted by the buyer may be increased.

8. Verbal authorization of quotation, order placement, delivery or product return without signed documentation is acceptance of, and subject to the seller's terms and conditions of this agreement.

9. In the event buyer cancels all or a portion of this agreement, without cause, or returns to seller products previously delivered to buyer, buyer shall pay seller a handling and restocking fee equal to 25% of the invoice price of the products returned plus special handling and manufacturer fees, if applicable.

10. Buyer's failure to pay for or take delivery of products sold hereunder shall entitle seller without notice to buyer, to withhold future shipments, to cancel shipments already in transit, and to cancel the unfilled portion of this contract for the purpose of minimizing seller's damage, and in such event, buyer shall be responsible for all damages suffered by seller as a result of buyer's failure to pay for products sold hereunder.

11. Seller warrants that the material supplied hereunder shall conform to the description stated herein, and that said material shall be merchantable quality, except seller makes, NO WARRANTY OF MERCHANTABILITY WITH RESPECT TO MATERIAL MADE PURSUANT TO BUYER'S SPECIFICATIONS. THERE IS NO WARRANTY THAT MATERIAL SUPPLIED HEREUNDER SHALL BE FIT FOR ANY PARTICULAR PURPOSE NOR IS THERE ANY OTHER WARRANTY, EXPRESS OR IMPLIED, UNLESS SPECIFICALLY PROVIDED HEREUNDER EXCEPT IN CONSUMER TRANSACTIONS.

12. Correspondence, credit application, purchase order or order acknowledgements electronically remitted (facsimile or e-mail) constitute acceptance of seller's terms and conditions of this agreement.

13. Any terms contained on buyer's purchase order, if any, shall not be applicable to this transaction and seller hereby rejects any such terms, unless prior written consent is issued by seller.

14. Any agreement between buyer and seller that varies the terms and conditions set forth herein must be issued in writing and signed by an officer of seller or by seller's authorized management.

15. All of seller's invoices for products shipped or picked up described on the reverse side hereof are payable to the company name shown on reverse side.

16. Seller's terms of payment are net due 30 days from invoice date or as otherwise agreed upon in writing by seller. In addition to the invoice price for products purchased by buyer hereunder, buyer shall be liable for interest on all sums past due (originating from invoice date) at the rate of 1 1/2% per month (18% per annum).

17. Nothing herein shall be construed to constitute a waiver by seller of the right to assert any proper contractors', mechanics' or materialmen's lien, where such products are installed, and seller reserves the right to claim all such liens permitted by law.

18. The acceptance by seller of a promissory note and/or installment contract executed by the buyer, covering all or any part of the purchase price for products described on the reverse side hereof, of a supplement thereto, shall not constitute payment in whole or in part, but shall merely constitute evidence of such indebtedness to seller.

19. In the event all or a portion of buyer's account with seller is placed in the hand of an attorney for collection, or if collected through bankruptcy, probate, or other judicial proceedings, then, in such event, buyer agrees to pay reasonable attorney's fees, all cost of suit, and interest at the highest legal rate permissible.

20. This agreement, when accepted by seller, shall be binding upon the heirs, executors, administrators, successors and assigns of buyer and shall inure to the benefit of seller and its successors and assigns.

21. Buyer shall not have the right to assign its rights in this agreement, or any part thereof, without obtaining the written consent of seller.

22. Any action or proceeding instituted by buyer for seller's breach of this agreement must be commenced within one (1) year after the cause of action has accrued.

23. The failure or refusal of seller to exercise or enforce any right claimed herein, shall not be intended, construed or understood to constitute a waiver of any term, condition, provision or agreement contained herein.

24. This agreement and the rights and obligations of seller and buyer hereunder shall be construed, interpreted and determined by the laws of the State of Kansas without regard for any conflict of laws rules.

25. The terms and conditions of sale set forth herein, constitute the entire agreement between the parties pertaining to the sale of the products quoted or invoiced, or any supplement thereto, and there are no verbal or oral understandings between buyer and seller in connection therewith.



INDUSTRIAL SALES COMPANY, INC.

CORPORATE

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Olathe, KS 66061-7213
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IMPORTANT

COMPANY CREDIT REVIEW AUTHORIZATION FORM

TO PROCESS OUR CREDIT REVIEW POLICY AND ESTABLISH A CREDIT LINE ON BEHALF OF YOUR FIRM, IT IS NECESSARY WE RECEIVE YOUR COMPANY AUTHORIZATION. PLEASE COMPLETE THE FOLLOWING INFORMATION AND RETURN ATTACHED WITH CREDIT APPLICATION.

WE AUTHORIZE INDUSTRIAL SALES COMPANY, INC. TO RECEIVE ALL INFORMATION NECESSARY TO PROCESS A CREDIT LINE FOR OUR COMPANY.

NOTE: SIGNATURE MUST BE COMPLETED BY AN INDIVIDUAL AUTHORIZED FOR CREDIT TRANSACTIONS BY CREDITOR.

COMPANY NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

BY _____ BY _____
(Authorized Signature) (Print or Type)

TITLE _____ DATE _____

ALL THE INFORMATION SUBMITTED AND RECEIVED
WILL BE HELD IN STRICT CONFIDENCE.
THANK YOU IN ADVANCE FOR YOUR COOPERATION.

PLEASE FORWARD ALL INFORMATION TO THE **CORPORATE OFFICE:**
INDUSTRIAL SALES COMPANY, INC.
ATTENTION: ACCOUNTING DEPARTMENT
1150 W. MARLEY RD., OLATHE, KANSAS 66061-7213

Phone: 913-829-3500 WATS: 800-662-6750 FAX: 913-829-3515

DO NOT DETACH — IF DETACHED
PLEASE MAIL TO CORPORATE ADDRESS