



INDUSTRIAL SALES COMPANY, INC.

Irrigation • Lighting • Waterscape
Systems

Kansas:

1150 W. Marley Rd., Olathe, KS 66061-7213
Telephone: 913-829-3500 or 800-662-6750
Fax: 913-829-3515

Nebraska:

14503 Prairie Corners Rd., Omaha, NE 68138-3847
Telephone: 402-896-5700 or 800-366-6880
Fax: 402-896-5705

www.industrialsales.us

COMMERCIAL, MUNICIPAL & RESIDENTIAL PRODUCTS LISTING

LANDSCAPE & TURFGRASS IRRIGATION EQUIPMENT

- HUNTER®
- IRRITROL®
- RAIN BIRD®
- TORO®
- WEATHERMATIC™

DRIP PIPE/FITTINGS & ACCESSORIES

- HUNTER®
- RAIN BIRD®

PVC PIPE & FITTINGS

- CANTEX® (Electrical)
- CRESLINE®
- FLO-CONTROL FITTINGS
- HARCO (SDR-21 GJ)
- LASCO®
- MULTI FITTINGS
- PIPELIFE JET STREAM
- PLASTIC TRENDS
- PRIME CONDUIT®
- SILVER-LINE®
- SPEARS®

POLYETHYLENE (HDPE) PRESSURE SEWER PIPE & FITTINGS

- CENTENNIAL PLASTICS
- CRESLINE®
- DAWN INDUSTRIES™ (Saddles)
- DURA-LINE/POLYPIPE
- FRIATEC (Electrofusion Fittings)
- JM EAGLE™
- PERFORMANCE PIPE™ (DriscoPlex®
Pressure/Sewer Pipe & Fittings)
- SILVER-LINE®
- SPEARS®
- WL PLASTICS

CLAMPS/COUPLINGS & SADDLES

- A.Y. McDONALD®
- BLAZING PRODUCTS (Saddles)
- FLO-CONTROL
- JCM INDUSTRIES®
- MURRAY

SPECIALTY VALVES & FITTINGS

- HARCO
- LEEMCO (Ductile Iron)
- M & H (Ductile Iron)
- MATCO-NORCA®
- SPEARS®
- WATTS®
- WILKINS

BRASS VALVES/COPPER & FITTINGS

- A.Y. McDONALD®
- BUCKNER
- CERRO/ELKHART™ (Tubing & Fittings)
- MATCO-NORCA®
- WATTS®

METERS/REGULATORS & FLOW DEVICES

- FEBCO
- RAIN BIRD®
- WATER SPECIALTIES™
- WATTS REGULATOR®
- WILKINS

POLYETHYLENE (HDPE) DRAINAGE PRODUCTS & ACCESSORIES

- ADVANCED DRAINAGE SYSTEMS
("ADS" Pipe/Fittings & Drainage
Structures)
- ADVANEDGE® (Edge Drains)
- GEOTEX (Polymer Fabrics)
- NDS™ EZFLOW®
- RAIN BIRD®
- STORMTECH® (Detention & Retention)
- XERIPAVE®

METER/VALVE BOXES/DRAINS/BASINS & CASTINGS

- DURA PLASTICS
- GCI
- HIGHLINE PRODUCTS
- NDS™ (Drains/Grates & Structures)
- NYLOPLAST® (In-line Drains & Basins)

SPECIALTY LIGHTING

- FX LUMINAIRE
- KICHLER®
- UNIQUE LIGHTING SYSTEMS®

WATERSCAPE & ACCESSORIES

- ANJON (Pond Liner)
- AQUA CONTROL (Fountains & Aerators)

PUMPS & ACCESSORIES

- ANJON
- LITTLE GIANT®
- RAIN BIRD® (Pump Stations)
- WATERTRONICS® (Pump Stations)

TOOLING & EQUIPMENT

- ARMADA (Locators)
- FRIATEC (Electrofusion Sales/Service
& Rental)
- HUSQVARNA® (Power Equipment)
- McELROY® (Fusion Sales/Service
& Rental)
- MELFRED BORZALL (Boring Tools)
- MUNRO
- NUPLA®
- UNION
- US SAWS

SPECIALTY PRODUCTS

- 3M (Tapes & Connectors)
- HARVEY (Cements & Primers)
- FORTRESS™ (Fence Products)
- KING INNOVATIONS™ (Drain Fittings)
- NUTONE HAVEN™ (Mosquito Control)
- PAIGE® (Wire)
- REGENCY (Wire)
- SABER® (Grills)
- WELD-ON (Cement & Primer)

AUTHORIZED RAIN BIRD CENTRAL CONTROL SERVICE PROVIDER

- CENTRAL CONTROL SOLUTIONS
- MAXICOM®
- SITE CONTROL
- IQ™ v 3.0

CORPORATE LOCATION:

Sales/Marketing

Doug Dallman • Bob Johanning
Dennis McBride • Mark Reese
Steve Winslow

Sales/Service

Beau Bledsoe • Rick Douglas
Ron Downing • Jim Schlagel
Shawn Roush

BRANCH LOCATION:

Sales/Marketing

Brett Fulmer • Ron Morford
Steve Winslow

Sales/Service

Ryan Burns • Todd Catton
Scott Heffelfinger

Note: We are not authorized to represent every product line listed throughout our marketing territory. Please contact your Industrial Sales Account Representative or our Sales/Service Department for verification.



INDUSTRIAL SALES COMPANY, INC.

Sewer • Storm Water Drainage • Water
Distribution

Kansas:

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INDUSTRIAL, MUNICIPAL & UTILITY PRODUCTS LISTING

POLYETHYLENE (HDPE) PRESSURE/ WATER/SEWER PIPE & FITTINGS

- CENTENNIAL PLASTICS
- DURA-LINE
- ELSTER PERFECTION (Hydroserts®)
- GEORG FISCHER/CENTRAL PLASTICS
- JM EAGLE™
- PERFORMANCE PIPE™ (DriscoPlex®
Pressure/ Sewer Pipe & Fittings)
- PIPELINE PLASTICS
- PLASSON USA
- POLY-CAM® (Transitions & Adapters)
- SILVERLINE®
- UNITED POLY SYSTEMS
- WL PLASTICS

FUSION/ELECTROFUSION EQUIPMENT/ ACCESSORIES & FITTINGS

- GEORG FISCHER/CENTRAL PLASTICS
- IPEX USA (Electrofusion Systems Sales
& Rental)
- McELROY® (Butt/Sidewall/Socket Fusion
Sales/ Service & Rental)
- PLASSON USA
- STRONGBRIDGE-TEGA

PVC PIPE & FITTINGS

- CANTEX® (Electrical)
- CRESLINE®
- HARCO (SDR 21 GJ)
- MULTI FITTINGS
- PLASTIC TRENDS
- SILVERLINE®
- SPEARS®

POLYETHYLENE (HDPE) DRAINAGE PRODUCTS & ACCESSORIES

- ADVANCED DRAINAGE SYSTEMS®
("ADS" Pipe/Fittings/Septic
Chambers & Drainage Structures)
- GEOTEX (Polymer Fabrics)
- STORMTECH® (Detention & Retention)

BRASS/COPPER & IRON FITTINGS

- MIDLAND METALS

CLAMPS/COUPLINGS & SADDLES

- A.Y. McDONALD®
- FERNCO®
- FLO-CONTROL
- JCM INDUSTRIES®
- SMITH-BLAIR®

BRASS/IRON/PLASTIC & STEEL VALVES

- AMERICAN AVK (Valves & Hydrants)
- APCO
- A.Y. McDONALD®
- BROEN/BALLOMAX
- KENNEDY (Valves & Hydrants)
- KEROTEST
- M & H VALVE
- MATCO®
- POLYVALVE®
- SPEARS® (PVC Ball)
- WATTS®
- VAL-MATIC®

METERS/REGULATORS & FLOW DEVICES

- FEBCO®
- MASTER METER®
- WATTS REGULATOR®
- WILKINS

METER/VALVE BOXES/DRAINS/ BASINS & CASTINGS

- CLAY & BAILEY
- DEETER
- NDS™ (Drains/Grates & Dura Slope™)
- NEENAH
- NYLOPLAST® (In-line Drains & Basins)
- HIGHLINE PRODUCTS

EQUIPMENT & HAND TOOLS

- GREENLEE®
- HUSQVARNA®
- NUPLA®
- REED®

SPECIALTY PRODUCTS & ACCESSORIES

- CASCADE (Casing Spacers & End Seals)
- HARVEY (Primer & Cements)
- LIBERTY PUMPS®
- MELFRED BORZALL (Boring Tools)
- WATERTRONICS®
- WOODFORD (Yard Hydrants)
- ZOELLER® (Pumps)

CORPORATE LOCATION:

Sales/Marketing

Roger Galloway • Larry Schneider
Travis Schurz • Jim Hays

Sales/Service

Beau Bledsoe • Rick Douglas
Ron Downing • Chris Habeger
Russell Marks • Kris Reeves

BRANCH LOCATION:

Sales/Marketing

Rob Braun • Roger Galloway
Ron Morford

Sales/Service

Ryan Burns • Todd Catton
Scott Heffelfinger

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INDUSTRIAL SALES COMPANY, INC.

Gas Distribution • Gathering • Recovery
Systems

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INDUSTRIAL, MUNICIPAL & UTILITY PRODUCTS LISTING

POLYETHYLENE PIPE & FITTINGS

- AGRU
- DURA-LINE
- GEORG FISCHER/CENTRAL PLASTICS
- PERFORMANCE PIPE™ (DriscoPlex®)

FUSION/ELECTROFUSION EQUIPMENT/ ACCESSORIES & FITTINGS

- GEORG FISCHER/CENTRAL PLASTICS
- IPEX USA (Electrofusion Systems Sales/
Rental & Fittings)
- McELROY® (Butt/Sidewall/Socket Fusion
Sales/Service & Rental)
- PLASSON USA (Electrofusion)
- STRONGBRIDGE-TEGA

SERVICE RISERS/FITTINGS & ACCESSORIES

- ELSTER PERFECTION
- GEORG FISCHER/CENTRAL PLASTICS
- PERFORMANCE PIPE™ (DriscoPlex®)

VALVE BOXES/SUPPORTS & CASTINGS

- GCI
- HANDLEY
- HIGHLINE PRODUCTS

CLAMPS/COUPLINGS/SADDLES & FITTINGS

- CONTINENTAL INDUSTRIES (Constab)
- ELSTER PERFECTION (Permasert®)
- R.W. LYALL® (Lycofit)
- SMITH-BLAIR®/CSI

METER VALVES & FITTINGS

- A.Y. McDONALD®

STEEL/IRON & PLASTIC SPECIALTY VALVES

- BROEN/BALLOMAX®
- ELSTER PERFECTION
- KEROTEST
- POLYVALVE®

POLYETHYLENE PIPE SQUEEZE-OFF TOOLS

- REED MANUFACTURING
- MUSTANG MANUFACTURING
- FOOTAGE TOOLS

TOOLS & SPECIALTY EQUIPMENT

- POLYONE™ GLASFORMS
(Line Markers)
- GREENLEE®
- MELFRED BORZALL (Boring Tools)
- POLY-CAM® (Custom Fittings & Tools)
- RAYTEK® (Pyrometers)
- SWEETWATER METAL PRODUCTS

HAND TOOLS & CUTTERS

- NUPLA®
- REED MANUFACTURING

TAPES/WIRE & CONNECTORS

- BLACKBURN MFG CO (Safety Tapes)
- KING INNOVATIONS™ (Connectors)
- PRESCO (Safety Tapes)
- REGENCY (Tracer Wire)

CORPORATE LOCATION:

Sales/Marketing

Roger Galloway • Larry Schneider
Travis Schurz • Jim Hays

Sales/Service

Beau Bledsoe • Rick Douglas
Ron Downing • Chris Habeger
Russell Marks • Kris Reeves

BRANCH LOCATION:

Sales/Marketing

Rob Braun • Roger Galloway
Ron Morford

Sales/Service

Ryan Burns • Todd Catton
Scott Heffelfinger

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INDUSTRIAL SALES COMPANY, INC.

Telecommunication • Cable • Power
Transmission

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INDUSTRIAL, MUNICIPAL & UTILITY PRODUCTS LISTING

HDD TOOLING & ACCESSORIES

- MELFRED BORZALL (Boring Tools)
- DCD (Drilling Accessories)

HDPE CONDUIT/INNERDUCT CABLE IN CONDUIT & RACEWAYS

- BLUE DIAMOND INDUSTRIES
- DURA-LINE
- UNITED POLY SYSTEMS

UTILITY ENCLOSURES (POLYMER/ CONCRETE/FIBERGLASS & PLASTIC)

- HIGHLINE
- MARTIN ENTERPRISES
- OLD CASTLE
- QUAZITE®

HDPE/PVC PLASTIC & ALUMINUM COUPLINGS

- CABLE-TEC (Aluminum Reverse Thread/
Two Piece Plastic/Clear Plastic)
- DURA-LINE (Shur-lock™ & Push Lock)
- ETCO

PVC UL RIGID CONDUIT

- BORE-GARD®
- CANTEX®
- PRIME CONDUIT
- SILVERLINE

FUSION/ELECTROFUSION EQUIPMENT/ ACCESSORIES & FITTINGS

- GEORG FISCHER/CENTRAL PLASTICS
- IPEX USA
- McELROY®
- PLASSON USA
- STRONGBRIDGE-TEGA

PIPE PULLING ACCESSORIES

- CONDUX (Directional Drill Pulling Eyes/
Pulling Fingers/Threaded Carrots/
Swivels/Fishing & Rodding)
- POLY-CAM (HDPE Pulling Heads/HDPE
Threaded Transitions & HDPE to PVC
Transitions)

CUTTING ACCESSORIES

- US SAWS (Blades)
- HUSQVARNA® (Chop & Chain Saws)
- SIOUX CHIEF (Hand Saws)
- REED MANUFACTURING
(PVC & HDPE Cutters)

MISC. ACCESSORIES

- CABLE INSTALLATION PRODUCTS
- LINE MARKERS
- LOCATE WIRE
- MARKING FLAGS
- MARKING PAINT
- MULE/PULL TAPE
- PULLING LUBRICANT
- WARNING TAPE

REEL TRAILERS & ACCESSORIES

- McELROY® (Line Tamer®)
- SWEETWATER METAL PRODUCTS
(Reel Trailers & Coil Trailers)

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INDUSTRIAL SALES COMPANY, INC.

Geothermal • Ground Source
Conduit Systems

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GEOTHERMAL PRODUCTS LISTING

POLYETHYLENE (HDPE) GEOTHERMAL PIPE & COILS

- BLUE DIAMOND INDUSTRIES
- CENTENNIAL PLASTICS
- DURA-LINE
- PERFORMANCE PIPE™

POLYETHYLENE FITTINGS BUTT & SOCKET FUSION

- B & D MANUFACTURING
- CONTINENTAL INDUSTRIES
- ELSTER PERFECTION
- GEORG FISCHER/CENTRAL PLASTICS
- PERFORMANCE PIPE™

ELECTROFUSION PROCESSORS & FITTINGS

- GEORG FISCHER/CENTRAL PLASTICS
- IPEX USA
- PLASSON USA
- STRONGBRIDGE-TEGA

POLYETHYLENE BALL VALVES

- BROEN/BALLOMAX®
- KEROTEST
- POLYVALVE®

FLUSH CARTS & FLOW CENTERS

- B & D MANUFACTURING

FUSION/ELECTROFUSION EQUIPMENT/ACCESSORIES & FITTINGS

- McELROY® (Butt/Sidewall/Socket
Fusion Sales/Service & Rental)

SPECIALITY PRODUCTS & ACCESSORIES

- B & D MANUFACTURING
- GEORG FISCHER/CENTRAL
PLASTICS
- MARTIN ENTERPRISES
- MELFRED BORZALL (Boring Tools)
- MIDLAND METALS (Brass Transitions
& Adapters)
- POLY-CAM®

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